

# HOME DELIVERY MANAGER

West Hawaii Today is seeking a Home Delivery Sales Manager committed to providing “over the top” customer service, and be responsible for circulation growth through innovative retention and sales programs. The Home Delivery Manager will oversee the operation of approximately 23 home delivery carriers with daily and Sunday circulation. The Home Delivery Manager is responsible for achieving consistent on-time delivery while recruiting, motivating and advising independently contracted carriers. Manager will resolve customer complaints and service issues to achieve customer satisfaction and increase circulation volumes by achieving circulation goals.

## Think you're the perfect candidate?

### ***Here's what we need:***

- Someone with excellent “people”/communication skills.
- A positive attitude to promote successful partnerships with independent contractors.
- A vital link between the newspaper, carriers and customers.
- Some prior team-building/coaching skills.
- Someone who is familiar with the area.
- A flexible, multi-tasked, well organized person with basic computer skills.
- Have a valid HI Driver license, and the appropriate insurance requirements.
- The physical ability to bend, stoop, lift and carry newspaper bundles weighting approximately 25 lbs each.

### ***And here's what you get:***

- A competitive salary with bonus opportunities.
- A fun and friendly work environment.
- Full benefits for you and your family.
- Weekends off (most of the time).
- Paid Holidays.

Work hours are 5AM-1:30PM Monday – Friday, and on call 24/7.

Applicants may email their resume to John Shackelford:

[jshackelford@westhawaiiitoday.com](mailto:jshackelford@westhawaiiitoday.com)

# West Hawaii Today